



Ted R. Fellman, Executive Director  
Tennessee Housing Development Agency  
404 James Robertson Parkway, Suite 1200  
Nashville, Tennessee 37243-0900  
[www.thda.org](http://www.thda.org)

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**TENNESSEE HOUSING DEVELOPMENT  
AGENCY**

**2010 MULTIFAMILY TAX-EXEMPT  
BOND AUTHORITY APPLICATION**

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**This package includes:**

- Application Requirements Checklist**
- Application**
- Self Check and Scoring Summary Sheet**
- HUD Median Incomes for Tennessee Counties**
- Municipal Issuers Registry**



## Tennessee Housing Development Agency Multifamily Tax-Exempt Bond Authority Application Requirements Checklist

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An Application must meet all of the requirements specified in the Program Description, must meet all federal tax requirements, and must provide complete information and all documents required in the Application. Original documents are required, as are original signatures where signatures are required. **No copies or faxes will be accepted.**

- 1. **A complete Application** with all required original supporting documents and information and **one complete copy**;
- 2. **An Inducement Resolution** from the issuer of the bonds signifying the issuer's commitment to issue the bonds in the amount specified in the Application;
- 3. **A current independent market study**, acceptable to THDA, including, but not limited to, all requirements indicated in Part I-K of the 2010 Multifamily Tax-Exempt Bond Authority Program Description;
- 4. **A current appraisal** of the proposed development performed in accordance with industry standards, by an appraiser licensed in Tennessee, and meeting the requirements of Part I-L of the 2010 Multifamily Tax-Exempt Bond Authority Program Description. If the Application is proposing acquisition of an existing structure, an "as is" appraisal must also be included;
- 5. **A physical needs assessment** for applications proposing rehabilitation, including a complete and detailed work plan showing all necessary and contemplated improvements and the projected cost.
- 6. **An opinion of bond counsel, an independent third party attorney**, addressed to the Tennessee Housing Development Agency, stating that all of the requirements of the 2010 Multifamily Tax-Exempt Bond Authority Program Description and the Application have been met, and that all federal tax requirements for the bonds will be met;
- 7. A fully completed **Exhibit 3**;
- 8. A commitment for the purchase of the bonds in the form of **Exhibit 5**;
- 9. A fully completed **Exhibit 7**;
- 10. A copy of the **notice of public hearing** of the bond issue as required by the Tax Equity and Fiscal Responsibility Act of 1982 (TEFRA); the hearing must have been held prior to submitting a 2010 application; and
- 11. **A certified check**, payable to the Tennessee Housing Development Agency, for the Application Fee or Resubmission Fee. (A Commitment Fee and Incentive Fee will also be required and collected at the time a Commitment Letter is issued).
- Submit this "Application Requirements Checklist" and the "Self-Check and Scoring Summary Sheet" with your Application**

**TENNESSEE HOUSING DEVELOPMENT AGENCY  
APPLICATION FOR 2010 MULTIFAMILY TAX-EXEMPT BOND AUTHORITY**

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**ISSUER**

Board Name: \_\_\_\_\_

Board Chairman: \_\_\_\_\_

Address: \_\_\_\_\_  
\_\_\_\_\_

Issuer's Counsel: \_\_\_\_\_

Telephone: \_\_\_\_\_ Fax: \_\_\_\_\_

E-mail: \_\_\_\_\_

**BORROWER / USER**

Company Name: \_\_\_\_\_

Contact Person: \_\_\_\_\_

Address: \_\_\_\_\_  
\_\_\_\_\_

Telephone: \_\_\_\_\_ Fax: \_\_\_\_\_

E-mail: \_\_\_\_\_

**BOND COUNSEL**

Firm Name: \_\_\_\_\_

Contact Person: \_\_\_\_\_

Address: \_\_\_\_\_  
\_\_\_\_\_

Telephone: \_\_\_\_\_ Fax: \_\_\_\_\_

E-mail: \_\_\_\_\_

**Anticipated Tax-Exempt Bond Closing:** \_\_\_\_\_

**Alternate Contact Person for Ownership Entity is: (One Only)**

Name: \_\_\_\_\_

Address: \_\_\_\_\_

\_\_\_\_\_

Telephone: \_\_\_\_\_ Fax: \_\_\_\_\_

E-mail: \_\_\_\_\_

**2010 MULTIFAMILY TAX-EXEMPT BOND AUTHORITY REQUESTED FROM THDA**

**\$** \_\_\_\_\_

**TYPE OF BOND (Check one)**

Small Issue IDB       Exempt Facility       Other (specify: \_\_\_\_\_)

**IS THIS A REFUNDING BOND?**       YES       NO

**TOTAL UNITS:** \_\_\_\_\_ **TOTAL LOW-INCOME UNITS:** \_\_\_\_\_

**TOTAL SQUARE FEET OF HEATED, RESIDENTIAL FLOOR SPACE RESERVED FOR LOW-INCOME TENANTS:** \_\_\_\_\_

**PROJECT NAME:** \_\_\_\_\_

**PROJECT ADDRESS:**

Street Address: \_\_\_\_\_

City: \_\_\_\_\_ County: \_\_\_\_\_ Zip Code: \_\_\_\_\_

**DESCRIBE THE PHYSICAL CHARACTERISTICS OF THE PROJECT:**

Number of units: \_\_\_\_\_

Commercial space: \_\_\_\_\_

Common area: \_\_\_\_\_

Bedroom mix: \_\_\_\_\_

Number of buildings: \_\_\_\_\_

Site acreage, etc.: \_\_\_\_\_

Heated Residential Square Footage: \_\_\_\_\_

Please provide details if tenants will be displaced: \_\_\_\_\_

\_\_\_\_\_

Rehabilitation Requirements (Attach additional pages as necessary to list systems replacement and rehabilitation activity.)

1. List systems replacement as indicated in 2010 PD, Part VII B-4-a

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2. Describe rehabilitation activity as indicated in 2010 PD, Part VII B-4-b

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**DESCRIBE THE PRODUCT OR SERVICE TO BE PROVIDED:**

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**DESCRIBE THE CUSTOMERS OR CLIENTELE:**

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**WILL ANY UNITS BE INTENDED FOR OCCUPANCY BY *ELDERLY* OR *DISABLED* PERSONS? IF SO, INDICATE WHAT PERCENT OF TOTAL UNITS, AND DESCRIBE ANY SPECIAL FEATURES TO ACCOMMODATE THESE PERSONS.**

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**PROVIDE THE PERCENTAGE OF LOW-INCOME UNITS SET ASIDE FOR MULTI-FAMILY HOUSING AND THE OCCUPANCY REQUIREMENT ELECTION.**

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**ACQUISITION INFORMATION:**

Is property being purchased through foreclosure?       YES       NO

If yes, provide the name of the financial institution and date of foreclosure:

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Is there **ANY** direct, indirect or other identity of interest between buyer and seller?

YES       NO

If the project involves acquisition of land or buildings, is there **MORE THAN** a fifty percent (50.00%) identity of interest between the buyer and seller?

YES       NO

**THIS APPLICATION MUST INCLUDE A FULLY COMPLETED EXHIBIT 3.**

**ARE YOU AN APPLICANT, DEVELOPER, OWNER, OR RELATED PARTY IN ANY OTHER APPLICATIONS THAT HAVE BEEN SUBMITTED TO THDA FOR MULTIFAMILY TAX-EXEMPT BOND AUTHORITY IN 2010?**

YES       NO

If yes, explain: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**BOND USES** (Check all that apply)

- New Construction       Land Purchase       Rehabilitation  
 Equipment       Site Development

**HOW WILL THE BONDS BE PLACED?**

- Publicly       Privately       Underwriter       Purchase

Company Name: \_\_\_\_\_

Address: \_\_\_\_\_

Contact Person: \_\_\_\_\_

Telephone: \_\_\_\_\_ Fax: \_\_\_\_\_ E-mail: \_\_\_\_\_

**DEVELOPMENT TEAM INFORMATION:**

List any direct, indirect, or other identity of interest a member of the development team (see **Exhibit 7**) may have with another member of the development team. Any

ownership or employment with more than one of these companies must be noted. List "none" if there are no identities of interest:

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**DATE OF INDUCEMENT RESOLUTION:** \_\_\_\_\_

**DATE OF TEFRA PUBLIC HEARING:** \_\_\_\_\_

**PREVIOUS APPLICATION FOR TAX-EXEMPT BOND AUTHORITY FOR THIS PROJECT:**

Allocation Number: \_\_\_\_\_

Date of Submittal: \_\_\_\_\_

Borrower/User: \_\_\_\_\_

Closing Date: \_\_\_\_\_

**SUMMARY PROJECT FINANCING:**

**Tax-Exempt** Bond Financing \$ \_\_\_\_\_

**Taxable** Bond Financing \$ \_\_\_\_\_

**Low Income Housing Tax Credit** Equity \$ \_\_\_\_\_

Other Loans (explain) \$ \_\_\_\_\_

Other Grants (explain) \$ \_\_\_\_\_

Borrower's Equity \$ \_\_\_\_\_

Total Project Financing \$ \_\_\_\_\_

**SUBSIDIES:**

**List any existing or proposed subsidies for this development:**

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**DEVELOPMENT COSTS**

**2010 THDA MULTIFAMILY TAX-EXEMPT BOND AUTHORITY PROGRAM**

A. LIST DEVELOPMENT COSTS (IF DEVELOPMENT CONTAINS NON-RESIDENTIAL, PLEASE INDICATE.)

All costs to be listed in the first column. All items under "other" must be satisfactorily explained to be considered.

	<u>A</u>	<u>B</u>	<u>C</u>
	<u>TOTAL COSTS</u>	<u>ACQUISITION</u>	<u>REHAB/ NEW CONST.</u>
<b>1. <u>To Purchase Land and Buildings</u></b>			
Land	_____	_____	_____
Existing Structures	_____	_____	_____
Demolition	_____	_____	_____
<b>Subtotal</b>	_____	_____	_____
<b>2. <u>Site Work</u></b>			
Site Work	_____	_____	_____
<b>Subtotal</b>	_____	_____	_____
<b>3. <u>Rehabilitation and New Construction</u></b>			
New Building Hard Costs	_____	_____	_____
Rehabilitation Hard Costs	_____	_____	_____
Accessory Building	_____	_____	_____
General Requirements	_____	_____	_____
Building Permits	_____	_____	_____
Payment and Performance Bonds	_____	_____	_____
Tap Fees	_____	_____	_____
Contractor Overhead	_____	_____	_____
Contractor Profit	_____	_____	_____
Impact Fees	_____	_____	_____
<b>Subtotal</b>	_____	_____	_____
<b>4. <u>Contingency</u></b>			
Construction Contingency	_____	_____	_____
<b>Subtotal</b>	_____	_____	_____
<b>5. <u>Professional Fees</u></b>			
Architect Fee-Design	_____	_____	_____
Architect Fee-Supervision	_____	_____	_____
Real Estate Attorney	_____	_____	_____
Survey	_____	_____	_____
Soil Borings	_____	_____	_____
Engineering Fees	_____	_____	_____
Cost Certification Fees	_____	_____	_____
<b>Subtotal</b>	_____	_____	_____

	<u>A</u>	<u>B</u>	<u>C</u>
	<u>TOTAL COSTS</u>	<u>ACQUISITION</u>	<u>REHAB/ NEW CONST.</u>
<b>6. <u>Interim Costs</u></b>			
Construction Interest	_____	_____	_____
Construction Loan Origin Fee	_____	_____	_____
Construction Loan Credit Enhance.	_____	_____	_____
Property Taxes During Construction	_____	_____	_____
<b>Subtotal</b>	_____	_____	_____
<b>7. <u>Financing Fees and Expenses</u></b>			
Credit Report	_____	_____	_____
Permanent Loan Origin Fee	_____	_____	_____
Perm Loan Credit Enhancement	_____	_____	_____
Cost of Issuance / Underwriter	_____	_____	_____
Title and Recording	_____	_____	_____
Counsel's Fee	_____	_____	_____
<b>Subtotal</b>	_____	_____	_____
<b>8. <u>Soft Costs</u></b>			
Property Appraisal	_____	_____	_____
Market Study	_____	_____	_____
Environmental Study	_____	_____	_____
Tax Credit & Multifamily Bond Fees	_____	_____	_____
Monitoring Fees	_____	_____	_____
Rent-Up	_____	_____	_____
<b>Subtotal</b>	_____	_____	_____
<b>9. <u>Syndication Costs</u></b>			
Organizational (Partnership)	_____	_____	_____
Bridge Loan Fees & Expenses	_____	_____	_____
Tax Opinion	_____	_____	_____
<b>Subtotal</b>	_____	_____	_____
<b>10. <u>Developer's Costs</u></b>			
Developer's Overhead	_____	_____	_____
Developer's Fee	_____	_____	_____
Consultants	_____	_____	_____
<b>Subtotal</b>	_____	_____	_____
<b>11. <u>Project Reserves</u></b>			
Rent-up Reserve	_____	_____	_____
Operating Reserve	_____	_____	_____
<b>Subtotal</b>	_____	_____	_____
<b>12. <u>Total</u></b>	_____	_____	_____

**BORROWER/ISSUER CERTIFICATION**

The information contained in this Application for Multifamily Tax-Exempt Bond Authority and related attachments is, to the best of our knowledge, true and accurate.

I acknowledge that Tennessee Code Annotated, Section 13-23-133, makes it a Class E felony for any person to knowingly make, utter or publish a false statement of substance for the purpose of influencing THDA to allow participation in any of its programs, including the Multifamily Tax-Exempt Bond Authority Program. I further acknowledge that the statements contained in this Application, all relevant Attachments and this Statement are statements of substance made for the purpose of influencing THDA to allocate Multifamily Tax-Exempt Bond Authority to the Application of which this Statement is a part.

**BORROWER:**

**ISSUER:**

BY: \_\_\_\_\_

BY: \_\_\_\_\_

Authorized Signature

Authorized Signature

\_\_\_\_\_

\_\_\_\_\_

Name (please print or type)

Name (please print or type)

\_\_\_\_\_

\_\_\_\_\_

Title

Title

\_\_\_\_\_

\_\_\_\_\_

Date

Date

**NOTE:** *THDA maintains the right to request additional information that may be required to properly evaluate this application.*

**Tennessee Housing Development Agency**  
**Multifamily Tax-Exempt Bond Authority Program**  
**Self-Check and Scoring Summary Sheet**

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**Each applicant should carefully review the Program Description and the Application to ensure that all requirements have been met. For your assistance, check the following:**

- 1. Have all the Application requirements been satisfied? (Review the Application Requirements Checklist.)
  - 2. Is the total cost per unit within the THDA limits in the Program Description Part I-F? (From "Development Cost Worksheet" in Application, divide the "Total Development Costs," from Column A of Line 12, by the total number of units in the development.)
  - 3. If the development includes both acquisition and rehabilitation, do rehabilitation hard costs exceed twenty percent (20%) of the acquisition cost of the building(s)? (From "Development Cost Worksheet" in Application, divide the amount for "Rehabilitation Hard Costs" in Item 3 Column A by the amount for "Existing Structures" in Item 1 Column A.)
  - 4. Are developer's fees not more than fifteen percent (15%) of total development costs? (See Program Description Part I-I for detailed requirements on developer's fees.)
  - 5. Original application and exhibits, and one copy of complete application and exhibits.
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**Score your own Application, using the following as a guide:**

**\_\_\_ A. Meeting Housing Needs: (Maximum 50 points)**

- \_\_\_ 1. Developments located in counties where the annual median income is less than eighty percent (80%) of the state median (**Exhibit 1**). (25 points)

**COUNTY:** \_\_\_\_\_

- \_\_\_ 2. Developments in counties with the greatest rental housing need (**Exhibit 2**). (maximum 20 points)

**COUNTY:** \_\_\_\_\_

- \_\_\_ 3. Developments located wholly and completely in a Qualified Census Tract or a Difficult to Develop Area as designated by HUD in accordance with IRC Section 42 (d)(5) (**Exhibit 4**). (5 points)

**TRACT NO.:** \_\_\_\_\_

**\_\_\_ B. Meeting Energy / Maintenance Standards: (Maximum 35 points)**

- \_\_\_ 1. Developments designed and built to promote energy conservation by meeting the standards of the Council of American Building Officials Model Energy Code. Certification from the design architect in the form of **Exhibit 10** will be required following the issuance of the Commitment Letter. Confirmation from the supervising architect will be required prior to any partial refund of the Commitment Fee pursuant to part X-D: (10 points)

- \_\_\_ 2. Developments designed and built to meet 15 year maintenance free exterior standard. Certification from the design architect, licensed in Tennessee, must be provided by successful applicants as required in the commitment letter. (10 points)

- \_\_\_ 3. Developments designed and built with a minimum of 65% of the exterior wall surfaces below the plate line covered with brick, stone, or cement fiber siding. Certification from the design architect in the form of **Exhibit 10** will be required following the issuance of the Commitment Letter. Confirmation from the supervising architect will be required prior to any partial refund of the Commitment Fee pursuant to part X-D: (15 points)

\_\_\_ 4. Rehabilitation only: **Maximum 35 points**

a. Number of systems added or replaced:

- 1 **10 points**
- 2 **25 points**
- 3 or more **35 points**

**OR**

b. Developments involving rehabilitation hard costs expressed as a percentage of building acquisition costs:

- at least 30% but not greater than 40% **15 points**
- greater than 40% but not greater than 50% **25 points**
- greater than 50% **35 points**

***For developments containing a combination of new construction and rehabilitation, pro-rate points based on the percentage of units in each category.***

\_\_\_ **C. Serving Special Populations: (Maximum 50 points)**

- \_\_\_ 1. One hundred percent (100%) of the units designed, built and occupied by the elderly. All tenants must be age 62 or older or at least one person in each unit must be 55 or older and policies and procedures must be in place that demonstrate an intent to make units available to persons who are 55 or older. Certification from the design architect will be required on developments of 11 units or more, from contractor on 10 units or fewer, following the issuance of the Commitment Letter. Confirmation from the supervising architect or contractor, as appropriate, will be required prior to any partial refund of the Commitment Fee pursuant to Part X-D: **(5 points)**
- \_\_\_ 2. The greater of one unit or at least five percent (5%) of the total number of units in the development (which number shall be rounded up) must fully meet accessibility requirements for persons with disabilities. Certification from the design architect will be required on developments of 11 units or more, from contractor on 10 units or fewer, following the issuance of the Commitment Letter. Confirmation from the supervising architect or contractor, as appropriate, will be required prior to any partial refund of the Commitment Fee pursuant to Part X-D: **(5 points)**
- \_\_\_ 3. Developments with units designed and built for large families, (i.e., three or more bedrooms). Certification from the design architect in the form of **Exhibit 10** will be required following the issuance of the Commitment Letter. Confirmation from the supervising architect will be required prior to any partial refund of the Commitment Fee pursuant to Part X-D.

<b><u>Percent of Units</u></b>	<b><u>Points</u></b>
8%-10%	3 points
above 10%	5 points

- \_\_\_ 4. Developments with at least fifty percent (50%) of the units designed and built for single room occupancy. Certification from the design architect in the form of **Exhibit 10** will be required following the issuance of the Commitment Letter. Confirmation from the supervising architect will be required prior to any partial refund of the Commitment Fee pursuant to Part X-D: **(5 points)**
- \_\_\_ 5. Election to set aside a minimum of twenty percent (10%) of the units for households with incomes no higher than fifty percent (50%) of the area median income: **(40 points)**

\_\_\_ **D. Increasing Housing Stock: (Maximum 25 points)**

Developments which are new construction or are conversions of buildings not being used for housing which make them usable as housing. (25 points)

\_\_\_ **E. Affirmatively Furthering Fair Housing: (Maximum 2 points)**

The development must have and be operated in accordance with marketing plans, lease-up plans, and operating policies and procedures which are fully compliant with the THDA Affirmative Marketing Policy and Procedures. (2 points)

\_\_\_ **F. Energy Efficiency: (Maximum 5 points)**

Developments utilizing ENERGY STAR or ENERGY STAR compliant appliances in **all units** will be awarded **1 point per type of appliance, up to a maximum of 5 points.** Certification from the design architect in the form of **Exhibit 10** will be required following the issuance of the Commitment Letter. Confirmation from the supervising architect will be required prior to any partial refund of the Commitment Fee pursuant to part X-D:

- \_\_\_ Dishwashers      \_\_\_ Exterior doors      \_\_\_ HVAC Units  
\_\_\_ Refrigerators      \_\_\_ Windows

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\_\_\_\_\_ **Total Points (Total must be at least 75 to be eligible for bond authority.)**

**2010 HUD INCOME LIMITS**

**WHEN AVAILABLE, THE 2010 INCOME LIMITS WILL BE POSTED ON THE  
INTERNET AT THE ADDRESS BELOW:**

[HTTP://WWW.HUDUSER.ORG/DATASETS/IL.HTML](http://www.huduser.org/datasets/il.html)

# MUNICIPAL ISSUERS REGISTRY

## COUNTY AGENCIES

Anderson County  
Rex Lynch, County Executive  
(865) 457-5400 Ext. 200

Bedford County  
Jimmy Woodson, County Executive  
(931) 684-7944

Blount County  
David R. Bennett, Financial Director  
(865) 982-1302

Cocke County  
Charles L. Moore, City Executive  
(423) 623-8791

Dickson County  
Janet A Harris, County Executive  
(615) 789-4171

Fayette County  
William David Smith, County Executive  
(901) 465-5202

Franklin County  
F. Montgomery Adams, Jr., County Executive  
(931) 967-2905

Giles County  
Earl Wakefield, County Executive  
(931) 363-1509

Henderson County  
Dennis Ray McDaniel, County Executive  
(731) 968-0122

Greene County  
John Waddle, Budget Director  
Freddie Shaw, County Clerk  
(615) 638-8118

Hamilton County  
Louis Wright, Finance Administrator  
(423) 209-6330

Knox County  
John Werner, Director  
(865) 215-2350

Lincoln County  
Jerry Mansfield, County Executive  
(931) 433-3045

Madison County  
Alex Leech, County Mayor  
Freddie Pruitt, County Clerk  
(731) 423-6020

Marion County  
Howell Moss, County Executive  
(423) 942-2552

Marshall County  
Terry Wallace, County Executive  
(931) 359-2300

Maury County  
Kerry D. Massey, Dir of Accounts & Budgets  
(931) 381-3690 ext 454

McMinn County Industrial Development Board  
Judy Ginn, Records Custodian / Secretary  
(423) 745-0070

Montgomery County  
Rachel Reddick, Dir of Accounts & Budget  
(931) 648-5705

Putnam County  
Doug McBroom, County Executive  
(931) 526-2161

Roane County  
Alva Moore, Budget Director  
(865) 376-5578

Robertson County  
Larry Morris, Finance Director  
(615) 384-0202

Rutherford County  
Lisa Nolen, Finance Director  
(615) 898-7795

Sevier County  
Lynn McClurg, Finance Director  
(865) 453-2767

Shelby County  
Brian L. Khun, County Attorney  
(901) 545-4230

Sullivan County  
Gill Hodges, County Executive  
(423) 323-6417

Sumner County  
Dennis Petty, Finance Director  
(615) 451-6051

Tipton County  
Jeffrey Huffman, County Executive  
(901) 476-0200

Washington County  
George Jaynes, County Executive  
Bobbi Webb, Dir of Accounts & Budget  
(615) 753-1666

Wayne County  
Gilda Collie, County Executive  
(931) 722-3653

Williamson County  
Rogers Anderson, County Mayor  
(615) 790-5700

Wilson County  
Robert Dedman, County Executive  
(615) 444-1383

## CITY AGENCIES

City of Bartlett  
John M. Troyer, Director of Finance  
(901) 385-6428

City of Brentwood  
Carson K. Swinford, Director of Finance  
(615) 371-2254

City of Chattanooga  
Daisy Madison, Deputy Finance Officer / Treasurer  
(423) 757-5191

City of Clarksville  
Wilbur M. Berry, Commissioner of Finance  
(931) 645-7437

City of Cleveland  
Cindy Geren, City Accountant  
(423) 472-4551

City of Columbia  
Biddy Modrall, City Recorder  
(931) 388-5432

City of Dyersburg  
Robert Reed, Treasurer  
(731) 286-7609

City of Franklin  
Jay Johnson, City Administrator  
(615) 791-3217

City of Gatlinburg  
David Beeler, Finance Director  
(615) 436-1403

City of Germantown  
Patrick Lawton, Finance Director  
(901) 757-7200

City of Jackson  
Russ Truell, City Recorder  
(731) 425-8217

City of Johnson City  
Derek Smith, Staff Accountant  
(423) 434-6031

City of Kingsport  
Keith E. Smith, Finance Director  
(423) 229-9400

City of Knoxville  
Christopher P. Kinney, Finance Director  
(865) 215-2086

City of La Follette  
Wanda Dower, City Treasurer  
(423) 562-4961

City of La Vergne  
Robert Joines, Treasurer  
(615) 793-6295

City of Lenoir City  
Debbie Cook, Treasurer  
(865) 986-2227

City of Memphis  
Joseph Lee, Director, Finance Division  
(901) 576-6657

City of Tullahoma  
Pat Williams, Finance Director  
(931) 455-2648

## LOCAL AUTHORITY/AGENCY

Blount County Health & Education Facilities Board  
Fred Forster, President, Blount Partnership  
(865) 983-2241

Blount County Public Building Authority  
Ron Ogle, Executive Director  
(865) 378-5840

Chattanooga-Hamilton County Hospital Authority  
Dennis A. Pettigrew, President & CEO  
(423) 778-7196

Chattanooga Health Education & Housing Board  
Randy Nelson, Counsel to Board  
(423) 756-2291

Chattanooga Industrial Development Board  
Theodore Milla, Chair Board  
(423) 757-5338

Clarksville Public Building Authority  
Charles Seivers, President-CEO  
(615) 255-1561

Dickson Gas Authority  
Robert Durham, General Manager  
(615) 441-2830

Fayetteville Industrial Development Board  
Jeff McCormick, Director  
(931) 433-0607

Health & Educational Facilities Board of the City of Franklin  
C.D. Berry, Attorney for the Board  
(615) 794-4547

Franklin Special School District  
Chris Henson  
(615) 794-6624

Hamilton County Industrial Development Board  
Robert Lyons, Chair  
(423) 886-3813

Harpeth Valley Utilities District (Nashville)  
John E. Brown, III, General Manager  
John H. Barnes, Assistant Manager  
(615) 352-7076

Johnson City Medial Center Hospital Incorporation  
Marvin Eichorn, SVP/CFO  
(423) 431-1015

Johnson City Health & Education Facilities Board  
Janet Jennings, Finance Director  
(423) 282-1821

Johnson City Industrial Development Board  
Steve Goodson, Chair  
(423) 461-1137

Educational Funding of the South (Knoxville)  
Steve Beasley, VP of Finance  
(865) 691-5626

Knox County First Utility District  
Wayne Watson, Assistant Manager  
(865) 966-9741

Knox County Health Education & Housing Facilities Board  
David Collins  
(865) 215-2534

Knoxville Utilities Board  
L. Roby Trotter, SVP & CFO  
(865) 594-7531

West Knox Utility District  
Charles M Banks, General Manager  
(865) 690-2521

Industrial Development Board of Maury County  
Beverly Douglas, Junior Vice President  
(931) 388-1000

Memphis Health Educational & Housing Facilities Board  
Monice Hagler-Tate, Chair  
(901) 527-6400

Memphis-Shelby County Airport Authority  
Scott Brockman, VP Finance & Admin  
(901) 922-8000

Memphis & Shelby County Industrial Development Board  
Frank C. Ryburn, Chair  
Brian Pecon, Dir Economic Development  
(901) 576-7107

Middle Tennessee Utility District  
Michael Baiey, President  
(615) 597-4300

Montgomery County Public Building Authority  
Charles G. Seviars  
(615) 255-1561

Montgomery County Health Education & Housing Board  
Peggy Tackett, CFO  
(931) 648-5747

Nashville- Metropolitan Airport Authority  
Douglas P. Wolfe, SVP  
(615) 275-1646

Health & Educational Facilities Board of Nashville & Davidson County  
Cynthia Mitchell Barnett  
(615) 259-1454

Nashville-Davidson Metropolitan Health & Education Board  
Pedro E. Garcia  
(615) 259-8419

Nashville-Davidson County Metropolitan Government  
David L. Manning  
(615) 862-6151

Oak Ridge Industrial Development Board  
Vivian Sargent, Economic Development Planner  
(865) 452-3544

Sevier County Public Building Authority  
Ronald Sharp, Attorney  
(865) 453-2877

Health Educational & Housing Facility Board of the County of Shelby  
Stephen L. Anderson, Attorney  
(901) 685-9222

Signal Mountain Health, Education, & Housing  
Hershel Dick, Interim Town Manager  
(423) 886-2177

Sports Authority of the Metropolitan Government of Nashville & Davidson County  
Cliff Hawks, Executive Director  
(615) 880-1021

Springfield Health & Education Facilities Board  
W.H. Jones, Chair  
Paul Nutting, Business Admin  
(615) 382-2200

Stewart County Industrial Board  
Bryan Watson  
(931) 232-5326

State of Tennessee Comptroller of the Treasury  
Mary-Margaret Collier, Director of Bond Finance, Assistant Secretary  
(615) 401-7872

Tennessee Energy Acquisition Corporation  
Mark McCutchen, Pres & General Manager  
(931) 920-3499

Tennessee Municipal Energy Acquisition Corporation  
Stan McMinn, Executive Vice President  
(615) 373-5738

Tennessee Local Development Authority  
John G. Morgan, Assistant Secretary  
(615) 741-4272

Tennessee State School Board Authority  
Mary Margaret Collier, Director, Division of Bond Finance  
(615) 741-4272

Tusculuna Health Education & Housing Facilities Board  
Barbara Morgan, VP for Business & Finance  
(800) 739-0256

White House Utility District  
Bill Thompson, General Manager  
(615) 672-4110

Wilson County Sports Authority  
John Givin, Attorney  
(615) 758-3424